

Why choose no. 1?

- Compose list of suppliers and equipment
- Collect contact information for whom to be the main contact of the suppliers
 - o The Sales person is not the correct person. Investigate if you don't know....
- Inquiries to all suppliers
- Follow-up and collect information of all suppliers
- Structuring received documentation
- Quality assurance on received documentation
 - o Must be in accordance with regulations
- Support to all suppliers needing assistance
 - o They need assistance!
- Status reports to customer
- Work out a zone plan for a visual localization of hazardous materials
- Visual localization / Connect equipment with hazardous materials
- Work out "Inventory of Hazardous Materials".
Complete overview of all collected documentation.
- Dispatch complete documentation to Class Society
 - o Metizoft – No pending comments

- **Obligated maintenance**
 - o Metizoft provides the ship owner with mandatory maintenance in acc. to IMO resolution A.962(23)
 - o By doing it internally, ship owner is not able to maintain. Extra costs for client owners to convert documentation to new software
 - o Pleased client / ship owner increases the possibility of repeat orders
- Heavy task – high risk of failure
 - o Metizoft delivers within class rules, regulations and by the given deadline
- A Green Passport / IHM provided by Metizoft safeguards Yards/Ship owners towards future claims
 - o You can forward the liability question
- Shipyards which earlier did it internally and now use Metizoft:
 - o They see big improvements in both quality on the documentation and the overall cost
 - o Customer of Metizoft can use our logo within marketing.
 - "Green" advantage in the industry
- Show responsibility by choosing the no. 1 in the World

Mandatory Maintenance - Ship owner are responsible after delivery

- Review of Purchase orders for identification of equipment needing the Green Passport / IHM documentation
- Follow-up and collect documentation from suppliers
- Running revisions – IHM
- Log for change on equipment added, changed or removed
- Accessibility of IHM documentation on the entire fleet by internet.
- Statement from Metizoft on bridge.
 - By request from Classification, Port State or others, simply show continuous up to date by internet / or show statement from Metizoft.
 - Renewal of Class notation

THE TASK WILL GET EVEN MORE DIFFICULT WITH AN IHM!!!

- No longer best guess for suppliers / yards
- Need to be hands on the regulations and more follow-up towards suppliers
- Quality assurance
- Zone plan with a total calculation of IHM and where they are located
- The risks of failure are only increasing!
 - Not possible doing it manually/internally
 - It's an own profession
- **IHM on all vessels with a contract signed after 1st of July - 2011**